



Orbis Emerging Markets Equity

For some time, we have found few attractive investments in Taiwan, which is the third-largest market in the benchmark. This has not been for lack of strong businesses, but because of the high prices they generally carry. This year, the Strategy's weight in Taiwan has increased, driven by positions in two companies: Taiwan Semiconductor Manufacturing Company (TSMC) and MediaTek, which offer high quality fundamentals at what we believe to be reasonable prices.

MediaTek is an R&D company at its core. It is a so-called "fabless" semiconductor company—it designs semiconductor processors for use in mobile phones, TVs and other devices, then outsources the manufacturing to foundries like TSMC. Both companies have impressively defended their markets in the past, and we believe they will continue to adapt to industry changes.

Shares in MediaTek have been deeply out of favour since 2015 amid rising competition in wireless communications technologies. Investors are concerned that the company's best days may be behind it, and operational missteps have not tempered those fears. With profitability in the 3G wireless space declining, MediaTek released its 4G products prematurely, with an imperfect design that made its chips more expensive to produce. This eliminated the cost advantage it normally wields over peers. Its profit margins plummeted, and its market capitalisation halved.

We believe the mistake was a one-off. At the heart of the poor 4G results was a suboptimal modem architecture. A new modem architecture has been in the works for over a year, but the market seems to be taking a wait-and-see approach to ensure new products deliver cost advantages.

Investors are right to be concerned about declining profit margins, but we believe the pressures MediaTek has faced are primarily cyclical and likely to ease over our investment horizon. It is a technological "fast follower," meaning it isn't the cutting edge product developer, but it earns its keep by offering relatively mature products at lower cost. This approach fares worse in environments like the recent one, when new products are rapidly introduced and there are few mature ones to support profits. But the pace of change in chips for 4G phones appears to be slowing, and many competitors have exited the market. Cyclical deceleration tends to be MediaTek's sweet spot, as industry consolidation eases pricing pressure and the company's cost advantage can drive profits.

The market also dismisses the possibility that there may be greater collaboration between MediaTek and its Chinese counterparts over the long term. Tensions between Taiwan's nationalistic ruling party and China have led to restrictions on inbound investments from China, with Taiwan shielding its most important industries from Chinese attempts to capture technological know-how. We believe those tensions are unlikely to thaw in the near term, but MediaTek may benefit from increased Chinese investment in Taiwan in the future.

Despite a challenging period that has seen declining margins and a botched product release, in 2016 MediaTek generated healthy cash flows, sufficient to cover its capital expenditure, a dividend (now 3.6% indicated yield), and external investments. Should operating profitability remain volatile, the company's balance sheet should make it resilient. MediaTek's \$3bn cash pile amounts to approximately 20% of its market capitalisation, with another \$1.4bn in a listed equity investment. Excluding both, the core business trades at 13 times trailing earnings, which we believe is a reasonable price for one of the most innovative technology companies in the region.

Profitability has never been a problem for TSMC, which has historically averaged a 25% return on equity and has earned a nearly 30% return on invested capital over the last decade. It is the world's most technologically advanced semiconductor foundry and operates in an industry with steadily increasing barriers to entry. The largest fabrication plants can have many football fields worth of space, including laboratory-like cleanrooms filled with sophisticated equipment. Some plants can cost upwards of \$10bn.

Playing catch-up is also challenging in the foundry space. TSMC's relentless technological advancement results in faster generational migrations. Each new generation of production technology is more efficient than the last, so TSMC's faster migrations lead to structurally lower costs. Its dominant market share gives it high visibility into the industry's cycle and an edge in planning capital investments. And, as long as chip production benefits from economics of scale, the industry will become more concentrated over the long-term—to TSMC's benefit.

Investors are concerned about the potential for a cyclical downturn driven by weaker demand for semiconductors. But demand alone doesn't drive fundamental performance for foundries like TSMC. In the past, TSMC's counter-cyclical investments have helped it avoid the boom-and-bust margin cycle of its peers and enhanced its cross-cycle profitability.



Orbis Emerging Markets Equity *(continued)*

Better profitability allows it to lower prices for customers, giving it an edge over competitors. In this way, cyclical downturns can be when the relative strength of the business becomes most apparent.

Given the company's world-class stature, we feel it is appropriate to judge its valuation through a global lens. Its shares are available at 15 times our estimate of 2017 earnings versus the world average of 17 times expected earnings—but it is by no means a “below-average” business. We expect it to grow revenues faster than industry peers in the next four years, as it further solidifies market share in its smartphone business and newer initiatives begin to boost its top line. TSMC also offers shareholders a seasoned management team with a strong track record of making profitable investments, and corporate governance practices that are robust relative to emerging market peers.

We continually research new ideas, but have found few recently that we believe merit a place in the portfolio. We continue to believe its existing holdings offer attractive discounts to intrinsic value, and we are pleased to have accumulated positions in two companies whose strength we believe is not fully reflected in their prices.

Commentary contributed by Stanley Lu, Orbis Investment Management (Hong Kong) Limited, Hong Kong

This report does not constitute a recommendation to buy, sell or hold any interests, shares or other securities in the companies mentioned in it nor does it constitute financial advice.



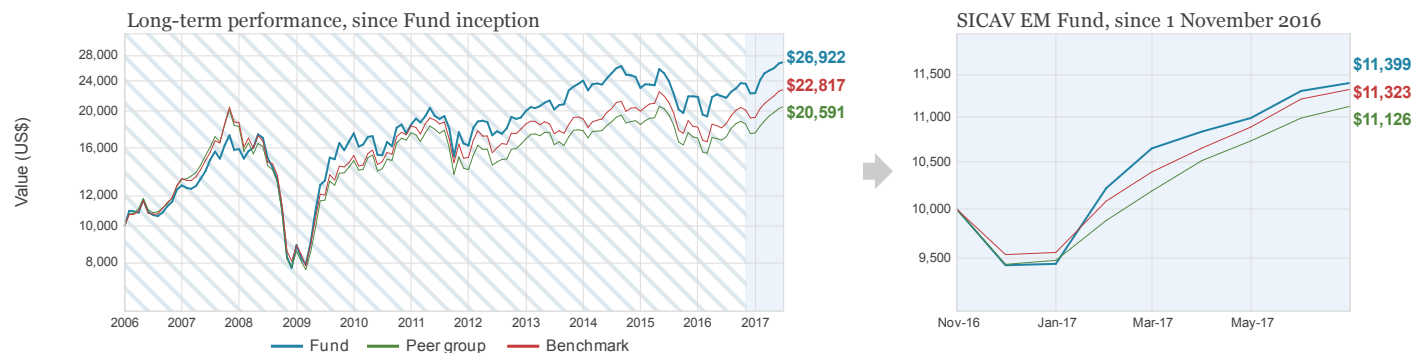
Orbis SICAV Emerging Markets Equity Fund

The Fund seeks higher returns than the average of the equity stock markets of the world's emerging market countries, without greater risk of loss. The benchmark is the MSCI Emerging Markets Index, including income, net of withholding tax ("MSCI Emerging Markets Index"). Currency exposure is managed relative to that of the MSCI Emerging Markets Index.

Price	US\$25.42	Benchmark	MSCI Emerging Markets Index
Pricing currency	US dollars	Peer group	Average Global Emerging Markets Equity Fund Index
Domicile	Luxembourg	Minimum investment	US\$50,000
Type	SICAV	Dealing	Weekly (Thursdays)
Share class	Investor Share Class	Entry/exit fees	None
Fund size	US\$3.2 billion	UCITS IV compliant	Yes
Fund inception	1 January 2006	ISIN	LU0241795839
Strategy size	US\$3.3 billion		
Strategy inception	1 January 2016		

On 1 November 2016, the Fund broadened its investment strategy from Asia ex-Japan equities to Emerging Market equities. To reflect this, the Fund changed its name from the Orbis SICAV Asia ex-Japan Equity Fund to the Orbis SICAV Emerging Markets Equity Fund, its benchmark from the MSCI All Country Asia ex-Japan (Net) (US\$) Index to the MSCI Emerging Markets Index and its peer group from the Average Asia ex-Japan Equity Fund Index to the Average Global Emerging Markets Equity Fund Index. Data for the period before 1 November 2016 relates to the Fund, and applicable benchmark and peer group, prior to the change in strategy. Please refer to the prospectus for further details.

Growth of US\$10,000 investment, net of fees, dividends reinvested



The striped area in the graph above relates to the performance of the Fund, and applicable benchmark and peer group, prior to the broadening of the Fund's investment strategy from Asia ex-Japan equities to Emerging Market equities on 1 November 2016.

Returns¹ (%)

	Fund	Peer group	Benchmark
Annualised	<i>Net</i>		<i>Gross</i>
Since Fund inception	9.0	6.5	7.4
10 years	6.1	2.5	3.9
5 years	8.7	6.9	7.3
3 years	2.3	3.2	3.9
1 year	24.1	20.1	22.8
Not annualised			
Since SICAV EM (1 Nov 2016)	14.0	11.3	13.2
Calendar year to date	20.6	17.3	18.4
3 months	5.2	5.8	6.3
1 month	0.8		1.0

	Year	%
Best performing calendar year since Fund inception	2009	96.4
Worst performing calendar year since Fund inception	2008	(44.0)

Risk Measures¹, since Fund inception

	Fund	Peer group	Benchmark
Largest drawdown (%)	55	62	62
Months to recovery	20	90	81
Annualised monthly volatility (%)	22.8	21.0	21.7
Beta vs benchmark	1.0	1.0	1.0
Tracking error vs benchmark (%)	7.8	2.9	0.0

Fees & Expenses¹ (%), for last 12 months

Management fee ²	1.60
For 3 year performance in line with benchmark	1.50
For 3 year outperformance/(underperformance) vs benchmark	0.10
Fund expenses	0.12
Total Expense Ratio (TER)	1.71

Geographical & Currency Allocation (%)

Region	Equity	Currency	Benchmark
China/Hong Kong	36	29	28
Korea	28	28	16
Rest of Asia	9	9	8
Europe & Middle East	7	7	8
India	6	6	9
Taiwan	6	6	12
Africa	5	5	7
Latin America	1	6	12
Other	3	4	0
<i>Net Current Assets/(Liabilities)</i>	<i>(2)</i>	<i>0</i>	<i>0</i>
Total	100	100	100

Top 10 Holdings

	MSCI Sector	%
NetEase	Information Technology	7.0
Baidu	Information Technology	6.5
Korea Electric Power	Utilities	6.1
Kiwoom Securities	Financials	4.9
Lotte Shopping	Consumer Discretionary	4.8
Sohu.com	Information Technology	4.6
KB Financial Group	Financials	4.5
JD.com	Consumer Discretionary	3.5
Tencent Holdings	Information Technology	3.4
Jardine Matheson Holdings	Industrials	3.3
Total		48.5

Portfolio Concentration & Characteristics

% of NAV in top 25 holdings	85
Total number of holdings	45
12 month portfolio turnover (%) ¹	59
12 month name turnover (%) ¹	37
Active share (%)	86

Past performance is not a reliable indicator of future results. Orbis Fund share prices fluctuate and are not guaranteed. Returns may decrease or increase as a result of currency fluctuations. When making an investment in the Funds, an investor's capital is at risk.

¹ Orbis SICAV Asia ex-Japan Equity Fund and its corresponding benchmark and peer group data used for the period prior to 1 November 2016.

² 1.5% per annum ± up to 1%, based on 3 year rolling outperformance/(underperformance) vs benchmark.



Orbis SICAV Emerging Markets Equity Fund

This Fact Sheet is a Minimum Disclosure Document and a monthly General Investor Report as required by the South African Financial Services Board.

Manager	Orbis Investment Management (Luxembourg) S.A.
Investment Manager	Orbis Investment Management Limited
Inception date	1 January 2006
Number of shares (Investor Share Class)	33,536,336
Income distributions during the last 12 months	None

On 1 November 2016, the Fund broadened its investment strategy from Asia ex-Japan equities to Emerging Market equities. To reflect this, the Fund changed its name from the Orbis SICAV Asia ex-Japan Equity Fund to the Orbis SICAV Emerging Markets Equity Fund and its benchmark from the MSCI All Country Asia ex Japan (Net) (US\$) Index to the MSCI Emerging Markets Index.

Fund Objective and Benchmark

The Fund seeks higher returns than the average of the equity stock markets of the world's emerging market countries, without greater risk of loss. The MSCI Emerging Markets Index, including income net of withholding tax, is the Fund's benchmark (the "MSCI Emerging Markets Index"). This index also includes exposure to the currencies associated with its constituent stockmarkets. The mix of currencies in the MSCI Emerging Markets Index is the Fund's "currency benchmark". The currency benchmark represents the mix of currencies in which the Fund would invest if the Investment Manager were impartial between all currencies. In practice, the Fund's currency exposure is managed relative to the currency benchmark.

How We Aim to Achieve the Fund's Objective/Adherence to Objective

The Fund is actively managed and is designed to remain continuously invested in, and exposed to all the risks and rewards of, selected Emerging Market equities. The Fund expects to be not less than 90% invested in Emerging Market equity and equity-linked investments. The Fund identifies Emerging Market equity and equity-linked investments as those investments that are issued by a corporate body or other entity domiciled or primarily located in a country represented in the MSCI Emerging Markets Index or the MSCI Frontier Markets Index (together, "Emerging Markets"), traded or listed on an exchange in an Emerging Market or issued by a corporate body or other entity whose business is significantly linked to Emerging Markets. These equities are selected using extensive proprietary investment research undertaken by the Investment Manager and its investment advisors. Orbis devotes a substantial proportion of its business efforts to detailed "bottom up" investment research conducted with a long-term perspective, believing that such research makes superior long-term performance attainable.

The lower the price of a share as compared to its assessed intrinsic value, the more attractive Orbis considers the equity's fundamental value. The Investment Manager believes that over the long term, equity investing based on this approach offers superior returns and reduces the risk of loss.

Exchange rate fluctuations significantly influence global investment returns. For this reason, part of Orbis' research effort is devoted to forecasting currency trends. Taking into account these expected trends, the Investment Manager actively reviews the Fund's currency exposure and may therefore use forward currency contracts to provide protection against exchange risks in the context of the management of its assets and liabilities.

The Fund does not seek to mirror the MSCI Emerging Markets Index and may deviate meaningfully from it in pursuit of superior long-term capital appreciation.

Since inception and over the latest 10 and five-year periods, the Fund has outperformed its benchmark net of fees. The Fund will experience periods of underperformance in pursuit of its objective of creating long-term wealth for investors.

Risk/Reward Profile

- The Fund is aimed at investors who are seeking a portfolio the objective of which is to be invested in, and exposed to, Emerging Market securities.
- Investments in the Fund may suffer capital loss.
- Investors should understand that the Investment Manager generally assesses an equity investment's attractiveness using a three-to-five year time horizon.

Management Fee

As is described in more detail in the Fund's Prospectus, the Fund's various share classes bear different management fees. The fees are designed to align the Manager's and Investment Manager's interests with those of investors in the Fund. With respect to the Fund's Investor Share Class, the fee is structured as follows: a fee is charged based on the net asset value of the class. The fee rate is calculated weekly by comparing the class' performance over three years against the MSCI All Country Asia ex Japan (Net) (US\$) Index prior to 1 November 2016 and against the MSCI Emerging Markets Index thereafter. For each percentage point of three year performance above or below that benchmark's performance, 0.04 percentage points are added to or deducted from 1.5%, subject to the following limits:

- Maximum fee: 2.5% per annum
- Minimum fee: 0.5% per annum

For a description of the management fee borne by the Fund's other share classes, please refer to the Fund's Prospectus.

Fees, Expenses and Total Expense Ratio (TER)

The relevant class within the Fund bears all expenses payable by such class, which shall include but not be limited to fees payable to its Manager, Investment Manager and additional service providers, fees and expenses involved in registering and maintaining governmental registrations, taxes, duties and all other operating expenses, including the cost of buying and selling assets.

Where an investor subscribes or redeems an amount representing 5% or more of the net asset value of the Fund, the Manager may cause the Fund to levy a fee of 0.75% of the net asset value of the Fund shares being acquired or redeemed.

The annual management fees charged are included in the TER. The TER is a measure of the actual expenses incurred by the class over a 12 month period, excluding trading costs. Since Fund returns are quoted after deduction of these expenses, the TER should not be deducted from the published returns. Expenses may vary, so the current TER is not a reliable indicator of future TERs.

Changes in the Fund's Top 10 Holdings

31 March 2017	%	30 June 2017	%
Baidu	7.6	NetEase	7.0
Korea Electric Power	7.2	Baidu	6.5
NetEase	5.2	Korea Electric Power	6.1
Kiwoom Securities	4.5	Kiwoom Securities	4.9
Sohu.com	4.2	Lotte Shopping	4.8
JD.com	4.0	Sohu.com	4.6
KB Financial Group	3.8	KB Financial Group	4.5
Lotte Shopping	3.7	JD.com	3.5
Genting Berhad	3.1	Tencent Holdings	3.4
Jardine Matheson Holdings	3.1	Jardine Matheson Holdings	3.3
Total	46.4	Total	48.5

Past performance is not a reliable indicator of future results. Orbis Fund share prices fluctuate and are not guaranteed. Returns may decrease or increase as a result of currency fluctuations. When making an investment in the Funds, an investor's capital is at risk.



Orbis SICAV Emerging Markets Equity Fund

Additional Information

South African residents should contact Allan Gray Unit Trust Management (RF) Proprietary Limited at 0860 000 654 (toll free from within South Africa) or offshore_direct@allangray.co.za to receive, free of charge, additional information about a proposed investment (including Prospectus, application forms, annual reports and a schedule of fees, charges and maximum commissions). The Investment Manager can be contacted at +1 441 296 3000 or clientservice@orbis.com. The Fund's Depository is Citibank Europe plc, Luxembourg Branch, 31 Z.A. Bourmicht, L-8070 Bertrange, Luxembourg. All information provided herein is subject to the more detailed information provided in the Fund's Prospectus.

Share Price and Transaction Cut Off Times

Share prices are calculated on a net asset value basis by share class, normally as of 5:30 pm (Bermuda time) (i) in the case of the Investor Share class, each Thursday (or, if a Thursday is not a business day, the preceding business day), (ii) in the case of the Refundable Reserve Fee Share Classes, the first Thursday of each calendar month and any other Thursday on which an investor transacts in such class (or, if a Thursday is not a business day, the preceding business day), (iii) on the last calendar day of each month (or, if that is not a weekday, the preceding weekday) and/or (iv) any other days in addition to (or substitution for) any of the days described in (i), (ii) or (iii), as determined by the Manager without notice.

Subscriptions are only valid if made on the basis of the Fund's current Prospectus. To be processed on a given dealing day: subscription requests into an Orbis Fund that is not an Orbis SICAV Fund must be submitted by 5:00 pm on that dealing day; subscription requests into an Orbis Fund that is an Orbis SICAV Fund must be submitted by 5:30 pm; redemption requests from an Orbis Fund that is not an Orbis SICAV Fund must be submitted by 12 noon; redemption requests from an Orbis Fund that is an Orbis SICAV Fund must be submitted by 5:30 pm; requests to switch from an Orbis Fund that is not an Orbis SICAV Fund to a different Orbis Fund that is also not an Orbis SICAV Fund must be submitted by 12 noon; requests to switch from an Orbis SICAV Fund into a different Orbis Fund that is not an Orbis SICAV Fund must be submitted by 5:00 pm; requests to switch from an Orbis Fund that is not an Orbis SICAV Fund to a different Orbis Fund that is an Orbis SICAV Fund must be submitted by 12 noon; and requests to switch from an Orbis SICAV Fund to a different Orbis Fund that is also an Orbis SICAV Fund must be submitted by 5:30 pm. All times given are Bermuda time, and all requests must be properly completed and accompanied by any required funds and/or information.

Share prices, updated weekly, are available

- from the Allan Gray Unit Trust Management (RF) Proprietary Limited's website at www.allangray.co.za,
- from the Orbis website at www.orbis.com,
- by e-mail, by registering with Orbis for this service at the Orbis website at www.orbis.com, and
- from Bloomberg.

Legal Notices

Returns are net of Investor Share Class fees, include income and assume reinvestment of dividends. Figures quoted are for the periods indicated for a \$10,000 investment (lump sum, for illustrative purposes only). Annualised returns show the average amount earned on an investment in the Fund/share class each year over the given time period. This Report does not constitute advice nor a recommendation to buy, sell or hold, nor an offer to sell or a solicitation to buy interests or shares in the Orbis Funds or other securities in the companies mentioned in it.

Collective Investment Schemes (CIS) are generally medium to long-term investments. The value of an investment in the Fund may go down as well as up, and past performance is not a reliable indicator of future results. Neither the Manager nor the Investment Manager provides any guarantee with respect to capital or the Fund's returns. CIS are traded at ruling prices and can engage in borrowing and scrip lending. Commission and incentives may be paid by investors to third parties and, if so, would be included in the overall costs. Individual investors' performance may differ as a result of investment date, reinvestment date and dividend withholding tax, as well as a levy that may apply in the case of transactions representing more than 5% of the Fund's net asset value. The Fund may be closed to new investments at any time in order to be managed in accordance with its mandate. The Fund invests in foreign securities. Depending on their markets, trading in those securities may carry risks relating to, among others, macroeconomic and political circumstances, constraints on liquidity or the repatriation of funds, foreign exchange rate fluctuations, taxation and trade settlement.

The discussion topics for the commentaries were selected, and the commentaries were finalised and approved, by Orbis Investment Management Limited, the Fund's Investment Manager. Information in this Report is based on sources believed to be accurate and reliable and provided "as is" and in good faith. The Orbis Group does not make any representation or warranty as to accuracy, reliability, timeliness or completeness of the information in this Report. The Orbis Group disclaims all liability (whether arising in contract, tort, negligence or otherwise) for any error, omission, loss or damage (whether direct, indirect, consequential or otherwise) in connection with the information in this Report.

Orbis Investment Management Limited, the Fund's Investment Manager, is licensed to conduct investment business by the Bermuda Monetary Authority.

Fund Information

The country and currency classification for equity securities follows that of third party benchmark providers for comparability purposes. Based on a number of factors, including the location of the underlying business, Orbis may consider a security's classification to be different and manage the Fund's exposures accordingly.

Fund Minimum

Minimum investment amounts in the Fund are specified in the Fund's Prospectus, provided that a new investor in the Orbis Funds must open an investment account with Orbis, which may be subject to minimum investment restrictions, country restrictions and/or other terms and conditions. For more information on opening an Orbis investment account, please visit www.orbis.com.

Clients investing via Allan Gray, which includes the Allan Gray Investment Platform, an Allan Gray investment pool or otherwise through Allan Gray Nominees, remain subject to the investment minimums specified by the applicable terms and conditions.

Sources

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