

# ORBIS SICAV ASIA EX-JAPAN EQUITY FUND FACT SHEET AT 31 DECEMBER 2014



The Fund seeks higher returns than the average of the Asia ex-Japan equity markets, without greater risk of loss and has a benchmark of the MSCI All Country Asia ex Japan (Net) (US\$) Index ("MSCI Asia ex-Japan Index"). Currency exposure is managed separately to equity exposure. The Fund may be long in benchmark or non-benchmark currencies without holding underlying assets in those currencies.

**Price** \$21.75 (Investor Shares)  
**Size** Fund: \$2.6bn Strategy: \$2.6bn  
**Minimum** US\$50,000 (Existing investors)  
**Load** None  
**Dealing** Weekly (Thursday)  
**Fee** 1.5% p.a. ± up to 1.0%, based on 3 year rolling performance vs. benchmark

## PORTFOLIO

### Commentary

Given our bottom-up investment approach, it is not unusual for our portfolios to differ substantially from their benchmarks. While our stock selections within markets were reasonably strong in 2014, your Fund's overweight positions in Russia and Korea dragged down overall performance. Russia is one of the most depressed markets globally, and Korea is arguably the cheapest stockmarket in Asia. Of course, we do not invest in "Russia" or "Korea" but in individual shares that we believe trade at meaningful discounts to the long-term value of the underlying businesses. Lotte Shopping and KB Financial, two of our favoured Korean shares, are very different businesses, but they currently trade at just 60% and 50% of the value of their tangible net assets, respectively. As domestically-oriented companies, they are susceptible to economic stagnation and regulatory headwinds, but we believe that their current valuations do not accurately reflect their intrinsic value. As investors continue to shun Korea, we believe that select names offer attractive long-term opportunities when viewed from our bottom-up contrarian perspective.

### Geographical Deployment

Country	Fund's % exposure to		% of MSCI Asia ex-Japan Index
	Equities	Currencies	
China	33	27	27
Hong Kong	4	11	12
Taiwan	2	15	15
Greater China	38	53	55
Korea	36	18	18
India	10	9	9
Singapore	9	9	6
Russia	4	4	0
Malaysia	3	4	4
Indonesia	0	1	3
Other	0	0	5
Net Current Assets	1	0	0
<b>Total</b>	<b>100</b>	<b>100</b>	<b>100</b>

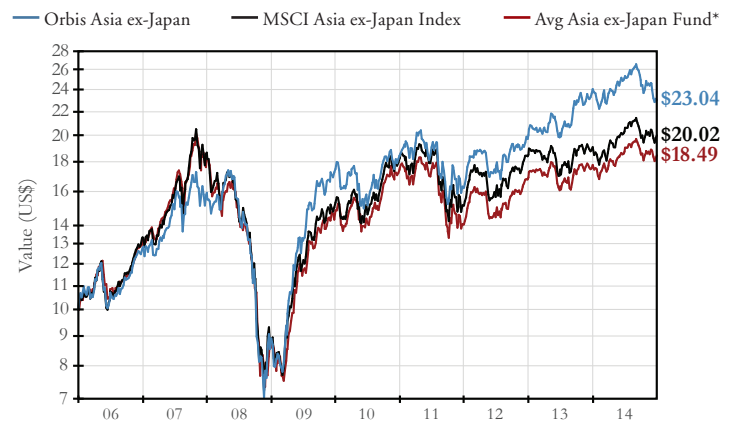
May not sum due to rounding

### Top 10 Holdings (%)

NetEase	9.9
Samsung Electronics	8.2
Sohu.com	6.0
KB Financial Group	5.6
Noble Group	5.2
Korea Electric Power	4.6
Lotte Shopping	4.1
Baidu	3.6
Olam International	3.4
Kiwoom Securities	3.1
<b>Total</b>	<b>53.7</b>

## TRACK RECORD OF INVESTOR SHARES

Value of \$10 invested at inception on 1 January 2006 (dividends reinvested)



\*See Notices page for important disclosure about the Average Asia ex-Japan Fund.

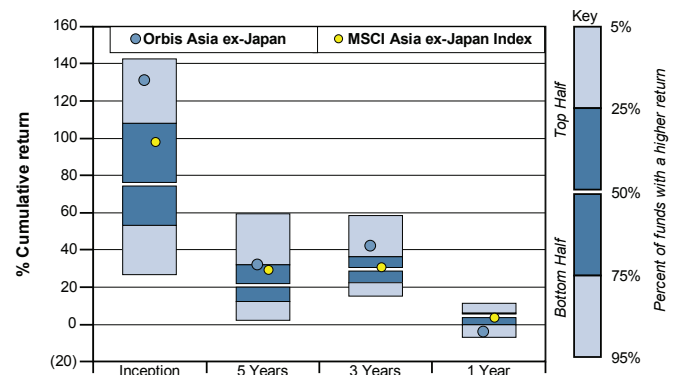
### Performance in US dollars (net of fees)

% Returns Annualised	Orbis Asia ex-Japan	MSCI Asia ex-Japan Index	Avg Asia ex-Japan Fund*	Quartile Ranking
Since Inception (1 Jan 2006)	9.7	8.0	7.1	1
Latest 5 years	5.6	5.5	4.5	1
Latest 3 years	12.3	9.7	9.5	1
Latest year	(4.3)	4.8	3.9	4
<i>Not annualised</i>				
Latest quarter	(7.6)	0.1	(0.8)	
Latest month	(6.4)	(2.1)		

### Risk Measures (Since inception, month end prices)

Maximum drawdown	55%	62%	62%
Annualised monthly volatility	24.1%	23.1%	23.4%
Beta vs MSCI Asia ex-Japan Index	1.0	1.0	1.0
Annualised monthly tracking error	8.3%	0.0%	6.7%

### Ranking within Asia ex-Japan equity fund peer group



The value of shares in the Fund may fluctuate and is not guaranteed. When making an investment in the Funds, an investor's capital is at risk. This Fact Sheet does not constitute a financial promotion, a recommendation, an offer to sell or a solicitation to buy shares or units of the Orbis Funds.

**Orbis Investment Management (B.V.I.) Limited**

(Licensed to conduct investment business by the Bermuda Monetary Authority)

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# NOTICES

## Legal Notices

Returns are net of fees, include income and assume reinvestment of dividends. While we have endeavoured to ensure the accuracy of the information herein, such information is not guaranteed as to accuracy or completeness.

Collective Investment Schemes (CIS) are generally medium to long-term investments. The value of participatory interests may go down as well as up and past performance is not a reliable indicator of future results. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. CIS are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees and charges and maximum commissions is available on request from Allan Gray Unit Trust Management (RF) Proprietary Limited, a member of the Association for Savings & Investments SA. Commission and incentives may be paid by investors to third parties and if so, would be included in the overall costs. The Fund is priced weekly. Figures quoted are for the periods indicated for a \$10 investment, using NAV-NAV prices, with income distributions reinvested. Performance is quoted in US dollar currency terms. A prospectus is available on request from Allan Gray Unit Trust Management (RF) Proprietary Limited. Certain capitalised terms are defined in the Prospectus.

## Fund Information

The country and currency classification for equity securities follows that of third party benchmark providers for comparability purposes. Based on a number of factors including the location of the underlying business, Orbis may consider a security's classification to be different and manage the Fund's exposures accordingly.

## Fund Minimum

The Orbis SICAV Asia ex-Japan Equity Fund is currently accepting subscriptions of at least US\$20 million from qualified new investors or US\$50,000 from existing investors in other Orbis Funds.

Clients investing via Allan Gray, which includes the Allan Gray Investment Platform, an Allan Gray investment pool or otherwise through Allan Gray Nominees remain subject to the investment minimums specified by the applicable terms and conditions.

## Sources

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## Notice to Persons in the European Economic Area

The Orbis SICAV Asia ex-Japan Equity Fund, a sub-fund of Orbis SICAV, a UCITS IV compliant Luxembourg fund, is admitted for public marketing in Ireland, Luxembourg, the Netherlands, Norway and the United Kingdom. Persons located in any other European Economic Area member state will only be permitted to subscribe for shares in the Fund under certain circumstances as determined by, and in compliance with, applicable law.

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