

# ORBIS GLOBAL EQUITY FUND

FACT SHEET AT 31 JANUARY 2012



The Fund remains fully invested in global equities. It aims to earn higher returns than world stockmarkets and has a benchmark of the FTSE World Index, including income ("World Index"). The Fund's currency exposure is managed relative to that of the World Index.

Price \$116.74  
 Size \$11.1 billion  
 Minimum \$50,000  
 Load None  
 Dealing Weekly (Thursday)  
 Fee 0.5%-2.5% performance based

Independent Ratings

Standard & Poor's AAA

OBRS AA

## PORTFOLIO

### Commentary

Since inception, Samsung Electronics has been your Fund's fourth-biggest contributor to relative performance versus the FTSE World Index. The Fund has maintained varying exposure to Samsung continuously since 2000 and it has been in the top ten holdings for nearly ten years. Our experience with Samsung illustrates an important lesson about our investment process. Although we can and do hold shares for the long term, we do not simply "buy and forget" as such a long holding period might suggest. Instead, our analysts monitor each position closely and we opportunistically reduce or add to core positions depending on the relationship between the share price and our assessment of intrinsic value. For example, we recently trimmed the Samsung position after the shares had risen sharply since last August. Samsung now accounts for 3.1% of your Fund, down from a peak of nearly 10% in early 2008.

### Geographical Deployment

Region	Fund's % exposure to		% of World Index
	Equities	Currencies	
United States	47	48	47
Canada	2	3	4
North America	49	51	51
Japan	16	2	8
Greater China	11	13	4
Korea	5	5	2
Other	0	0	1
Asia ex-Japan	16	18	7
United Kingdom	9	12	9
Continental Europe	7	14	17
Europe	16	26	26
Other	3	3	8
<b>Total</b>	<b>100</b>	<b>100</b>	<b>100</b>

### Top 10 Holdings

	%		%
Cisco Systems	4.6	Rakuten	2.8
NetEase.com	3.9	Walgreen	2.5
WellPoint	3.7	Google	2.4
Samsung Electronics	3.1	QUALCOMM	2.3
Micron Technology	2.9	Oracle	2.2
		<b>Total</b>	<b>30.4</b>

Collective Investment Schemes (CIS) are generally medium to long-term investments. The value of participatory interests may go down as well as up and past performance is not a reliable indicator of future results. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. CIS are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees and charges and maximum commissions is available on request from Allan Gray Unit Trust Management Limited, a member of the Association for Savings & Investments SA. Commission and incentives may be paid by investors to third parties and if so, would be included in the overall costs. The Fund is priced weekly. Figures quoted are for the periods indicated for a \$10 investment, using NAV-NAV prices, with income distributions reinvested. Performance is quoted in US dollar currency terms. A prospectus is available on request from Allan Gray Unit Trust Management Limited. Certain capitalised terms are defined in the Prospectus. Returns are net of fees, include income and assume reinvestment of dividends. While we have endeavoured to ensure the accuracy of the information herein, such information is not guaranteed as to accuracy or completeness. FTSE World Index data source is FTSE International Limited. "FTSE" is a trademark of the London Stock Exchange Limited and is used by FTSE International Limited under licence. Ratings descriptions are available from [www.fundsinsights.com](http://www.fundsinsights.com) and [www.obsglobalfundratings.com](http://www.obsglobalfundratings.com).

The value of shares in the Fund may fluctuate and is not guaranteed. When making an investment in the Funds, an investor's capital is at risk. This Report does not constitute a financial promotion, a recommendation, an offer to sell or a solicitation to buy shares or units of the Orbis Funds. The Orbis Global Equity Strategy and Optimal Strategy are currently accepting subscriptions of at least US\$50 million from qualified new investors. The Orbis Leveraged Funds remain closed to all new investments and the Orbis Asia ex-Japan Equity Fund is open to existing Orbis investors only. The Japan Equity Strategy remains open to existing and new investors. For more details, please visit our website.

## Orbis Investment Management Limited

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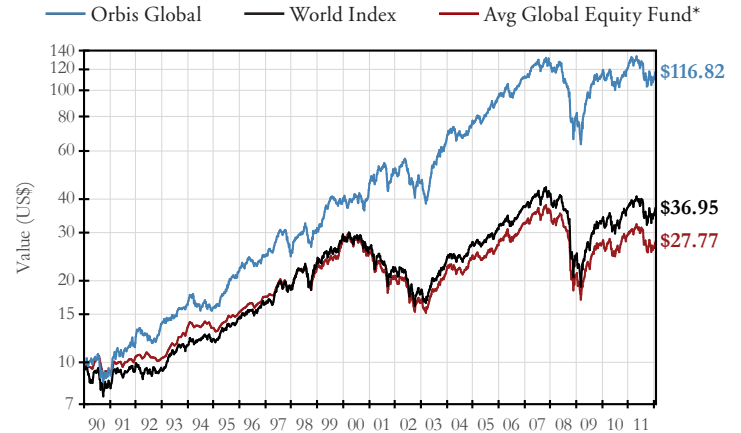
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## TRACK RECORD

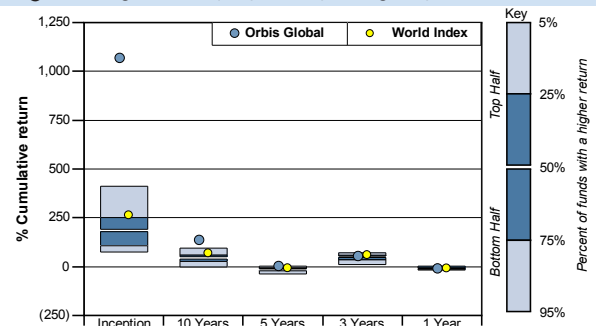
Value of \$10 invested at inception on 1 January 1990 (dividends reinvested)



### Performance in US dollars (net of fees)

% Returns Annualised	Orbis Global	World Index	Avg Global Equity Fund*	Quartile Ranking
Since Inception (1 Jan 1990)	11.8	6.1	4.7	1
Latest 20 years	11.6	6.9	4.9	1
Latest 10 years	9.1	5.6	3.4	1
Latest 5 years	0.9	(0.5)	(3.3)	1
Latest 3 years	15.8	18.0	12.5	1
Latest year	(8.0)	(3.1)	(8.0)	2
Calendar year 2011	(9.3)	(6.5)	(11.2)	
<i>Not annualised</i>				
Latest month	6.1	5.7		
<i>Risk Measures (Since inception, month end prices)</i>				
Maximum drawdown	50%	54%	55%	
Annualised monthly volatility	16.9%	16.0%	16.3%	
Beta vs World Index	0.9	1.0	0.9	
Annualised monthly tracking error	9.7%	0.0%	7.1%	

### Ranking within global equity fund peer group



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